QUALIFICATIONS

Susan M. King

<u>Designation</u>: MAI (1988)

Education:

Master of Science Degree, Real Estate and Urban Land Development, December 1982, Virginia Commonwealth University, Richmond, Virginia Bachelor of Business Administration Degree, Accounting and Finance, December 1980, James Madison University, Harrisonburg, Virginia

Employment:

October, 1984 to Present: John McCracken & Associates, Inc.

Greensboro, North Carolina

Real Estate Fee Appraiser/Consultant

March, 1983 to September, 1984: New York Life Insurance Company

Real Estate Department Chicago, Illinois

Real Estate Appraiser/Analyst

Appraisal Experience:

Engaged in appraising all types of income-producing and development properties, appraisals for eminent domain including road right-of-way and utility easements, and consulting assignments (market studies of various metropolitan areas, investment analyses, asset allocation, acquisition/disposition, etc.).

Typical assignments include vacant land, apartment complexes, subdivisions, shopping centers/malls, small retail establishments, office buildings, industrial properties (manufacturing, warehouse and flex space), mixed-use developments, market and feasibility studies, and highway right-of-way.

Since joining John McCracken & Associates, Inc., assignments have been completed in North and South Carolina, Virginia, West Virginia, Georgia, Florida, Texas, Tennessee, Mississippi, Missouri, Maryland, Illinois, Oregon, Washington, and California.

Professional Affiliations:

Member of North Carolina Chapter, Appraisal Institute (MAI Certificate #7770). North Carolina Appraisal Institute Chapter President - 2010. Currently certified under the continuing education program of the Appraisal Institute, along with the below licensed states.

North Carolina Real Estate Brokers License No. 101304. North Carolina State-Certified General Real Estate Appraiser (Certificate No. A248). Virginia State-Certified General Real Estate Appraiser (Certificate No. 4001 004823).

Member of the International Right of Way Association (Since 2011)